SIEGER TRAINING INDIA

Emotional Intelligence – 2 Days Workshop

Participants: Managers – Project / Team Leads – Supervisors – Quality – Process Leads &All Employees across the Board Workshop Methodology: Interactive & Participatory Case Based Reasoning & Facilitation. Workshop Content Coverage – Outline of Topics [1to 2 Days]: [Schedule: 9:15-10:45AM / 11-1PM / 1:45-3:15PM / 3:30-5:30PM] ~1to 2 Hours per Topic



SIEGER TRAINING CONSULTANTS (P) LIMITED

SIEGER TRAINING INDIA

Emotional Intelligence – 2 Days Workshop

Methodology:

- Real-World Experience Simulation between Facilitator & Participants
- Participants will be led in a Directed Learning Mode, not Just with Facilitator's one-sided Lectures
- Combination of Presentations and Examples from Facilitator and Interactive / Hands-On Participants' Exercises with Individual / Group Report-Outs
- Experiential workshop environment where participants will be educated to take risks and make adjustments based on their results from Role-Plays before approaching large real-time projects

Workshop Outline:

Emotional Intelligence is the emotional, personal and social aspects of your intelligence. It is your common sense, your people skills and your psychological well being. It consists of skills that can improve through learning and experience, unlike personality traits, which tend to remain fairly constant. Being smart (IQ) may get you in the door, but emotional intelligence (EQ) is the key to your success. Your EQ has a profound effect on your performance and relationships, and its impact spreads throughout the working environment.

Emotional intelligence involves:

- □ Emotional awareness by self and exercising control;
- Good people management, development and teamwork skills;
- Flexibility/Adaptability to work seamlessly with different experts and novice members as a joint cross-function team;
- □ Stress tolerance, Stress Management & Work Life Balance;
- □ Maintaining a positive outlook in a rational and analytical way!

Emotional intelligence can improve through learning and experience, which will positively affect every aspect of your life. This workshop provides the opportunity to gain self-awareness and to establish a personal improvement plan.

Training Objectives [Duration: 1to 2 Days]:

Participants will learn about emotional intelligence and explore practical methods of improving EQ.

SIEGER TRAINING CONSULTANTS (P) LIMITED

SIEGER TRAINING INDIA

Emotional Intelligence – 2 Days Workshop

Course Content:

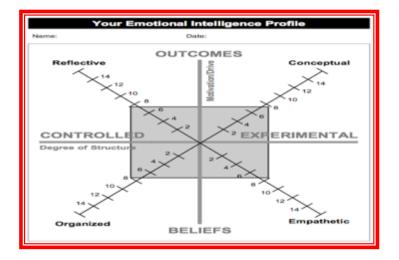
- 1) What is emotional intelligence and why does it matter at work and in everyday personal and professional life?
- 2) Being self aware and recognizing the effect your emotions have on performance, effectiveness and efficiency
- 3) Building positive relationships for becoming trustworthy and seeking first to understand others before getting understood
- 4) Being resilient and staying focused in stressful situations towards ultimate solutions for problems by effective decisions
- 5) Controlling anger (so as not to regret what you have said) and staying positive in challenging times to produce great results and outcomes
- 6) Exploring Major Components Of Emotional Intelligence at Work:

| | Definition | Hallmarks |
|-----------------|---|--|
| Self-Awareness | the ability to recognize and understand your moods, emotions, and drives, as well as their effect on others | self-confidence realistic self-assessment self-deprecating sense of humor |
| ielf-Regulation | the ability to control or redirect disruptive impulses and moods the propensity to suspend judgment – to think before acting | trustworthiness and integrity comfort with ambiguity openness to change |
| Motivation | a passion to work for reasons that go beyond money or status a propensity to pursue goals with energy and persistence | strong drive to achieve optimism, even in the face of failure organizational commitment |
| Empathy | the ability to understand the emotional makeup of other people skill in treating people according to their emotional reactions | expertise in building and retaining talent cross-cultural sensitivity service to clients and customers |
| Social Skill | proficiency in managing relationships and building networks an ability to find common ground and build rapport | effectiveness in leading change persuasiveness expertise in building and leading teams |

- 7) Action plans for continued success
- 8) Emotional Intelligence Framework For Self-Assessment:

SIEGER TRAINING CONSULTANTS (P) LIMITED

Emotional Intelligence – 2 Days Workshop



Other Details:

- Payment to be made within 15 days from the date of the invoice.
- All payments must be made by cheque/online transfer etc., drawn in favour of Sieger Training Consultants Pvt. Ltd. Sieger will charge on INR basis only.
- Overseas clients will have to take care of all the training materials directly as briefed by Sieger Training. However, Sieger can procure some (which can be transited) not all, on behalf of the client but any additional charges for custom clearance has to be taken care by client only.
- Facilitators Travel & Food have to be taken care by the client
- Clients will have to arrange LCD, Speakers, Mike on their own.
- Cancellation of confirmed programmes shall be intimated one week in advance else 50% of the total charges shall be applicable.
- Client will recognize the intellectual property rights of Sieger Training and such materials are not to be copied without prior written approval of Sieger Training.
- Take all responsible steps to hold all Sieger Training copyrighted materials confidential to Client.
- Guarantee that no training will be conducted using Sieger Training concepts or material is carried out for employees of Client and Client shall not use Sieger Trainer's without the knowledge of Sieger Training Consultants (P) Limited.
- Ensure that any materials of Sieger Training supplied to internal employee(s) are retained by Client and or returned to Sieger Training in the event that the employee(s) ceases to be employed by the company;
- Ensure that no substantive modification of course design or content occurs without the prior written permission of Sieger Training, which shall not be withheld unreasonably;
- Treat this agreement as confidential and not divulge its contents to third parties;
- Inform Sieger Training of any internal procedures for the payment of invoices.

Follow us on



Let's Stay In Touch <u>Click Here To Subscribe</u> SIEGER TRAINING INDIA Workshop Updates Copyright (C) 2015, Sieger Training Consultants (P) Limited, All Rights Reserved.

SIEGER TRAINING CONSULTANTS (P) LIMITED